

New Jersey State Plan and Grant Application
For
U.S. Department of Energy's
American Recovery and Reinvestment Act
Weatherization Assistance Program Grant
For Program Year 2009 - 2012

REVISED 4/19/2010

Administering Office

NJ Department of Community Affairs
Division of Housing and Community Resources
Office of Low-Income Energy Conservation
101 South Broad Street, PO BOX 811
Trenton, New Jersey 08625-0811

State of New Jersey
Chris Christie, Governor

Lori Grifa, Acting Commissioner
Department of Community Affairs

U.S. Department of Energy
WEATHERIZATION ASSISTANCE PROGRAM
State Formula Grant Application
PY 2009

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U.S. Department of Energy
STATE APPLICATION CHECKLIST

9:56:56 AM

State: NJ CFDA Number: 81.042 Program Year: 2009
Budget Period: 4/1/09 thru 3/31/12 Grant number: EE00178 Amendment number: A000
Grantee: New Jersey, State of

APPLICATION SECTION

APPLICATION STATUS

- ☒ Application Form (SF424)
☐ Budget (DOE F4600.4)
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☐ Assurances and Certifications
☐ SF 424 Signed

Date Submitted:

Date Awarded:

Date Accepted:

Date(s) Revised:

State Comments:DOE Comments:Summary of changes from last year's plan:

APPLICATION FOR FEDERAL ASSISTANCE SF-424

Version 02

1. Type of Submission:

- ☐ Preapplication
☒ Application
☐ Changed/Corrected Application

2. Type of Application:

- ☒ New
☐ Continuation
☐ Revision

If Revision, select appropriate letter(s)

Other (specify):

3. Date Received

4. Applicant Identifier:

5a. Fed Entity Identifier:

5b. Federal Award Identifier:

EE00178

State Use Only:

6. Date Received by State:

7. State Application Identifier:

8. APPLICANT INFORMATION:

a. Legal Name: State of New Jersey

b. Employer/Taxpayer Identification Number (EIN/TIN):

625000001

c. Organizational DUNS:

806417143

d. Address:

Street 1: 101 S. Broad St.

Street 2: PO Box 811

City: Trenton

County: Mercer

State: NJ

Province:

Country: U.S.A.

Zip / Postal Code: 08625-0811

e. Organizational Unit:

Department Name:

Dept. Community Affairs

Division Name:

Div of Hsg & Community Res.

f. Name and contact information of person to be contacted on matters involving this application:

Prefix: Ms. First Name: Clarice

Middle Name:

Last Name: Sabree - Sylla

Suffix:

Title:

Organizational Affiliation:

Telephone Number: (609)984-3301

Fax Number: (609)292-9798

Email: csabreesylla@dca.state.nj.us

APPLICATION FOR FEDERAL ASSISTANCE SF-424

Version 02

9. Type of Applicant:

A State Government (State)

10. Name of Federal Agency:

U. S. Department of Energy

11. Catalog of Federal Domestic Assistance Number:

81.042

CFDA Title:

Weatherization Assistance For Low Income Persons

12. Funding Opportunity Number:

DE- - -

Title:

Weatherization Formula Grants American Recovery and Reinvestment Act (ARRA)

13. Competition Identification Number:

Title:

14. Areas Affected by Project (Cities, Counties, States, etc.):

Statewide

15. Descriptive Title of Applicant's Project:

Recovery Act - Weatherization Formula Grant

APPLICATION FOR FEDERAL ASSISTANCE SF-424

Version 02

16. Congressional District Of:

a. Applicant: 04

b. Program/Project: Statewide

Attach an additional list of Program/Project Congressional Districts if needed:

17. Proposed Project:

a. Start Date: 04/01/2009

b. End Date: 03/31/2012

18. Estimated Funding (\$):

a. Federal	118,821,296.00
b. Applicant	0.00
c. State	0.00
d. Local	0.00
e. Other	0.00
f. Program Income	0.00
g. TOTAL	118,821,296.00

19. Is Application subject to Review By State Under Executive Order 12372 Process?:

- ☐ a. This application was made available to the State under the Executive Order 12372 Process for review on:
- ☒ b. Program is subject to E.O. 12372 but has not been selected by the State for review.
- ☐ c. Program is not covered by E.O. 12372

20. Is the applicant Delinquent On Any Federal Debt? (If "Yes", provide explanation)

No

21. By signing this application, I certify (1) to the statements contained in the list of certifications** and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to comply with any resulting terms if I accept an award. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil, or administrative penalties. (U.S. Code Title 218, Section 1001)

☐ I AGREE

** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency specific instructions.

Authorized Representative:

Prefix: First Name: Joseph
Middle Name: V.
Last Name: Doria
Suffix: Jr.

Title: Commissioner

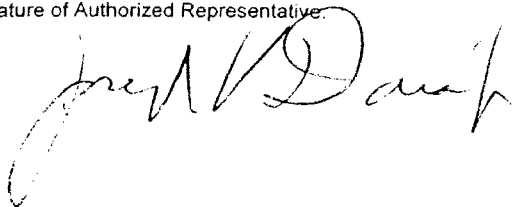
Telephone Number:

Fax Number:

Email:

Signature of Authorized Representative:

Date Signed:



5/11/09

APPLICATION FOR FEDERAL ASSISTANCE SF-424

Version 02

Applicant Federal Debt Delinquency Explanation:

The following field should contain an explanation if the Applicant is delinquent on any Federal Debt. Maximum number of characters that can be entered is 4,000. Try and avoid extra spaces and carriage returns to maximize the availability of space.

Federal Assistance Budget Information**OMB Burden Disclosure Statement**

Public reporting burden for this collection of information is estimated to average 1.87 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Information Resources Management Policy, Plans and Oversight, Records Management Division, HR-422 - GTN, Paperwork Reduction Project (1910-0400), U.S. Department of Energy, 1000 Independence Avenue, S.W., Washington, DC 20585; and to the Office of Management and Budget (OMB), Paperwork Reduction Project (1910-0400), Washington, DC 20503.

1. Program/Project Identification No. Amendment number:	EE00178 A000	2. Program/Project Title Recovery Act - Weatherization Formula Grant
3. Name and Address New Jersey, State of 101 S. Broad St. Trenton NJ 08625-0811	4. Program/Project Start Date 04/01/2009	5. Completion Date 03/31/2012

SECTION A - BUDGET SUMMARY

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. DOE	81.042	\$ 0.00		\$ 118,821,296.00		\$ 118,821,296.00
2. STATE			\$ 0.00		\$ 0.00	\$ 0.00
3.						
4.						
5. TOTALS		\$ 0.00	\$ 0.00	\$ 118,821,296.00	\$ 0.00	\$ 118,821,296.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) GRANTEE ADMINISTRATION	(2) SUBGRANT EE ADMINISTRATION	(3) GRANTEE T&TA	(4) SUBGRANT EE T&TA	
a. Personnel	\$ 1,937,613.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,937,613.00
b. Fringe Benefits	\$ 698,509.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 698,509.00
c. Travel	\$ 265,000.00	\$ 0.00	\$ 876,658.00	\$ 0.00	\$ 1,141,658.00
d. Equipment	\$ 75,000.00	\$ 0.00	\$ 85,000.00	\$ 0.00	\$ 160,000.00
e. Supplies	\$ 15,000.00	\$ 0.00	\$ 35,000.00	\$ 0.00	\$ 50,000.00
f. Contractual	\$ 0.00	\$ 5,941,065.00	\$ 0.00	\$ 4,350,250.00	\$ 108,998,101.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
h. Other	\$ 1,676,444.00	\$ 0.00	\$ 3,961,334.00	\$ 0.00	\$ 5,637,778.00
i. Total Direct Charges	\$ 4,667,566.00	\$ 5,941,065.00	\$ 4,957,992.00	\$ 4,350,250.00	\$ 118,623,659.00
j. Indirect Charges	\$ 197,637.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 197,637.00
k. Totals	\$ 4,865,203.00	\$ 5,941,065.00	\$ 4,957,992.00	\$ 4,350,250.00	\$ 118,821,296.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

Federal Assistance Budget Information

OMB Burden Disclosure Statement

Public reporting burden for this collection of information is estimated to average 1.87 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Information Resources Management Policy, Plans and Oversight, Records Management Division, HR-422 - GTN, Paperwork Reduction Project (1910-0400), U.S. Department of Energy, 1000 Independence Avenue, S.W., Washington, DC 20585; and to the Office of Management and Budget (OMB), Paperwork Reduction Project (1910-0400), Washington, DC 20503.

1. Program/Project Identification No. Amendment number:	EE00178 A000	2. Program/Project Title Recovery Act - Weatherization Formula Grant
3. Name and Address New Jersey, State of 101 S. Broad St. Trenton NJ 08625-0811	4. Program/Project Start Date 04/01/2009	5. Completion Date 03/31/2012

SECTION A - BUDGET SUMMARY

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1.						
2.						
3.						
4.						
5. TOTALS		\$ 0.00	\$ 0.00	\$ 118,821,296.00	\$ 0.00	\$ 118,821,296.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) PROGRAM OPERATION S	(2) HEALTH AND SAFETY	(3) FINANCIAL AUDITS	(4) LIABILITY INSURANCE	
a. Personnel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,937,613.00
b. Fringe Benefits	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 698,509.00
c. Travel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,141,658.00
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 160,000.00
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 50,000.00
f. Contractual	\$ 89,354,321.00	\$ 6,059,886.00	\$ 2,019,962.00	\$ 1,272,617.00	\$ 108,998,101.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
h. Other	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 5,637,778.00
i. Total Direct Charges	\$ 89,354,321.00	\$ 6,059,886.00	\$ 2,019,962.00	\$ 1,272,617.00	\$ 118,623,659.00
j. Indirect Charges	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 197,637.00
k. Totals	\$ 89,354,321.00	\$ 6,059,886.00	\$ 2,019,962.00	\$ 1,272,617.00	\$ 118,821,296.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

BUDGET INFORMATION - Non-Construction Programs

1. Program/Project Identification No. EE00178 Amendment number: A000		2. Program/Project Title Recovery Act - Weatherization Formula Grant	
3. Name and Address New Jersey, State of 101 S. Broad St. Trenton NJ 08625-0811			4. Program/Project Start Date 04/01/2009
			5. Completion Date 03/31/2012

SECTION A - BUDGET SUMMARY

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. DOE	81.042	\$ 0.00		\$ 118,821,296.00		\$ 118,821,296.00
2. STATE			\$ 0.00		\$ 0.00	\$ 0.00
3.						
4.						
5. TOTALS		\$ 0.00	\$ 0.00	\$ 118,821,296.00	\$ 0.00	\$ 118,821,296.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) GRANTEE ADMINISTR ATION	(2) SUBGRANT EE ADMINISTR	(3) GRANTEE T&TA	(4) SUBGRANT EE T&TA	
a. Personnel	\$ 1,937,613.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,937,613.00
b. Fringe Benefits	\$ 698,509.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 698,509.00
c. Travel	\$ 265,000.00	\$ 0.00	\$ 876,658.00	\$ 0.00	\$ 1,141,658.00
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j. Indirect Charges	\$ 197,637.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 197,637.00
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7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

BUDGET INFORMATION - Non-Construction Programs

1. Program/Project Identification No. Amendment number:	EE00178 A000	2. Program/Project Title Recovery Act - Weatherization Formula Grant
3. Name and Address New Jersey, State of 101 S. Broad St. Trenton NJ 08625-0811	4. Program/Project Start Date 04/01/2009	5. Completion Date 03/31/2012

SECTION A - BUDGET SUMMARY

Grant Program Function or Activity (a)	Federal Catalog No. (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1.						
2.						
3.						
4.						
5. TOTALS		\$ 0.00	\$ 0.00	\$ 118,821,296.00	\$ 0.00	\$ 118,821,296.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories	Grant Program, Function or Activity				Total (5)
	(1) PROGRAM OPERATION S	(2) HEALTH AND SAFETY	(3) FINANCIAL AUDITS	(4) LIABILITY INSURANCE	
a. Personnel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,937,613.00
b. Fringe Benefits	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 698,509.00
c. Travel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,141,658.00
d. Equipment	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 160,000.00
e. Supplies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 50,000.00
f. Contractual	\$ 89,354,321.00	\$ 6,059,886.00	\$ 2,019,962.00	\$ 1,272,617.00	\$ 108,998,101.00
g. Construction	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
h. Other	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 5,637,778.00
i. Total Direct Charges	\$ 89,354,321.00	\$ 6,059,886.00	\$ 2,019,962.00	\$ 1,272,617.00	\$ 118,623,659.00
j. Indirect Charges	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 197,637.00
k. Totals	\$ 89,354,321.00	\$ 6,059,886.00	\$ 2,019,962.00	\$ 1,272,617.00	\$ 118,821,296.00
7. Program Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

U.S. DEPARTMENT OF ENERGY
GOLDEN FIELD OFFICE

BUDGET EXPLANATION FOR FORMULA GRANTS

Applicant: State of New Jersey

Budget period: 04/01/2009 - 03/31/2012

Award number: EE00178

Amendment number: A000

1. **PERSONNEL** - Prime Applicant only (all other participant costs are listed in 6 below and form DOE F 4600.4, Section B, Line 6.f. Contracts and Sub-Grants).

Positions to be supported under the proposed award and brief description of the duties of professionals:

Position	Description of Duties of Professionals
Paul Stridick, AIA	Division Director
Debra Heinz	Deputy Director
Nichole Burton	Administrative Support
Margo James	Administrative Support
Clarice Sabree	SPDS(EC)
Brian Penn	Program Development Specialist 2
Dow Ellis	Program Development Specialist 1
Luis Alicea	Program Development Specialist 1
Leonardo Moreno	Program Development Specialist 1
Dennis Rashid	Program Development Specialist 1
Shirley Curry	Program Development Specialist 1
Keith Jones	Sup Admin An
Sharon Coleman	PDS2
Roseanne Rizza	Admin An 1
Denise Ricco	SPDS (M&F)
Rita Lesczynski	Admin An 1 Accounting
Matt Cohen	Comm Svr Offr 1
Vasanti Shroff	Admin An 1 DP
Patricia McGuire	Tech Assit 3
Denise Phelps	Prin Clerk Typist
Sarah Seigel	Tech Assit 1
Helen Maksymow	Tech Assit 1
Patricia Housley	Tech Assist 3
Orsola Buddie	PDS2
Jackie Holloway	PDS2

Direct Personnel Compensation:

Position	Salary/Rate	Time	Direct Pay
Paul Stridick, AIA	\$19,268.00	300 % FT	\$57,804.00
Debra Heinz	\$10,287.00	300 % FT	\$30,861.00
Nichole Burton	\$4,712.00	300 % FT	\$14,136.00
Margo James	\$3,979.00	300 % FT	\$11,937.00
Clarice Sabree	\$57,713.00	300 % FT	\$173,139.00
Brian Penn	\$39,761.00	300 % FT	\$119,283.00
Dow Ellis	\$50,149.00	300 % FT	\$150,447.00
Luis Alicea	\$45,182.00	300 % FT	\$135,546.00
Leonardo Moreno	\$50,149.00	300 % FT	\$150,447.00

05/11/2009

Dennis Rashid	\$45,182.00	300 % FT	\$135,546.00
Shirley Curry	\$50,149.00	300 % FT	\$150,447.00
Keith Jones	\$9,482.00	300 % FT	\$28,446.00
Sharon Coleman	\$6,627.00	300 % FT	\$19,881.00
Roseanne Rizza	\$4,809.00	300 % FT	\$14,427.00
Denise Ricco	\$9,619.00	300 % FT	\$28,857.00
Rita Lesczynski	\$9,033.00	300 % FT	\$27,099.00
Matt Cohen	\$12,537.00	300 % FT	\$37,611.00
Vasanti Shroff	\$4,179.00	300 % FT	\$12,537.00
Patricia McGuire	\$2,406.00	300 % FT	\$7,218.00
Denise Phelps	\$5,712.00	300 % FT	\$17,136.00
Sarah Seigel	\$9,492.00	300 % FT	\$28,476.00
Helen Maksymow	\$9,492.00	300 % FT	\$28,476.00
Patricia Housley	\$7,218.00	300 % FT	\$21,654.00
Orsola Buddie	\$6,627.00	300 % FT	\$19,881.00
Jackie Holloway	\$6,627.00	300 % FT	\$19,881.00
Direct Pay Total			\$1,441,173.00

2. FRINGE BENEFITS

- a. Are the fringe cost rates approved by a Federal Agency? If so, identify the agency and date of latest rate agreement or audit below, and include a copy of the rate agreement.
- The New Jersey Department of Treasury, Office of Management and Budget negotiated a fringe benefit rate of 36.05% with the U.S. Department of Health and Human Services. See attached letter dated 12/16/08
- b. If a above does not apply, indicate the basis for computation of rates, including the types of benefits to be provided, the rate(s) used, and the cost base for each rate. You may provide the information below or provide the calculations as an attachment.

Fringe Benefits Calculations

Position	Direct Pay	Rate	Benefits
Paul Stridick, AIA	\$57,804.00	36.05 %	\$20,838.34
Debra Heinz	\$30,861.00	36.05 %	\$11,125.39
Nichole Burton	\$14,136.00	36.05 %	\$5,096.03
Margo James	\$11,937.00	36.05 %	\$4,303.29
Clarice Sabree	\$173,139.00	36.05 %	\$62,416.61
Brian Penn	\$119,283.00	36.05 %	\$43,001.52
Dow Ellis	\$150,447.00	36.05 %	\$54,236.14
Luis Alicea	\$135,546.00	36.05 %	\$48,864.33
Leonardo Moreno	\$150,447.00	36.05 %	\$54,236.14
Dennis Rashid	\$135,546.00	36.05 %	\$48,864.33
Shirley Curry	\$150,447.00	36.05 %	\$54,236.14
Keith Jones	\$28,446.00	36.05 %	\$10,254.78
Sharon Coleman	\$19,881.00	36.05 %	\$7,167.10
Roseanne Rizza	\$14,427.00	36.05 %	\$5,200.93
Denise Ricco	\$28,857.00	36.05 %	\$10,402.95
Rita Lesczynski	\$27,099.00	36.05 %	\$9,769.19
Matt Cohen	\$37,611.00	36.05 %	\$13,558.77
Vasanti Shroff	\$12,537.00	36.05 %	\$4,519.59
Patricia McGuire	\$7,218.00	36.05 %	\$2,602.09

05/11/2009

Denise Phelps	\$17,136.00	36.05 %	\$6,177.53
Sarah Seigel	\$28,476.00	36.05 %	\$10,265.60
Helen Maksymow	\$28,476.00	36.05 %	\$10,265.60
Patricia Housley	\$21,654.00	36.05 %	\$7,806.27
Orsola Buddie	\$19,881.00	36.05 %	\$7,167.10
Jackie Holloway	\$19,881.00	36.05 %	\$7,167.10
Fringe Benefits Total			\$519,542.86

3. **TRAVEL** - Identify total foreign and domestic travel as separate items.

a. Proposed travel:

Purpose of Trip	Number of Trips	Cost Per Trip	Total
National State and Community Services Program 3 Annual conferences	3	\$1,500.00	\$4,500.00
National State and Community Services Program Board Meetings	3	\$1,500.00	\$4,500.00
DOE Regional Training	3	\$1,500.00	\$4,500.00
DOE Annual Training Conference and State Program Managers Meeting	3	\$1,500.00	\$4,500.00
National Low-income Energy Assistance Conference	3	\$1,500.00	\$4,500.00
NJ Annual Weatherization Assistance Program Conference	10	\$300.00	\$3,000.00
Vehicles tolls parking mileage	25	\$300.00	\$7,500.00
Travel Total			\$33,000.00

b. Basis for computation of travel expenses (e.g., current airline quotes, past trips, federal or organization travel policy, etc.):

Past trips of a similar nature

4. **EQUIPMENT** - As defined in 10 CFR 660.202. Definitions are at http://www.access.gpo.gov/nara/cfr/waisidx_00/10cfr

a. Basis of cost estimates (e.g., vendor quotes, prior purchases of similar or like items, etc.):

the cost estimates are based on published cost lists

b. Equipment to be purchased and justification of need:

Equipment	Unit Cost	Number	Total Cost	Justification of Need
Combustion Analysers	\$2,000.00	9	\$18,000.00	Program monitors are required to complete dianostic test on heating system as part of the inspection process. current equipment is in poor repair and maintenance process is problematic.
Hand held computers	\$1,200.00	9	\$10,800.00	WAP agencies will be using handheld computers to collect data in the field including including energy audit, client education, and income eligibility certification. Program monitors need similar devices to allow for mutual transfer of data between the monitor, weatherization subgrantee, and the HES/WAP database.

HESWAP Database upgrade	\$500,000.00	1	\$500,000.00	The HESWAP database is used to track production, generate programmatic and reports, fiscal reports. A portion of the cost for upgrades to the database will be charged to the 2009 DOE Weatherization grant, the LIHEAP Weatherization grant, and the ARRA Weatherization grant.
Scanner	\$10,000.00	1	\$10,000.00	To scan program documents for electronic transmission and archiving.
Equipment Total			\$538,800.00	

5. **MATERIALS AND SUPPLIES** - As defined in 10 CFR 660.202.

- a. Basis cost estimates (e.g., vendor quotes, prior purchases of like items, etc.):

Prior purchase of like items

- b. Supplies to be purchased and justification of need:

General Category	Cost	Justification of Need
Supplies	\$15,000.00	as needed
Materials and Supplies Total	\$15,000.00	

6. **CONTRACTS AND SUBGRANTS** - All other participant costs including subcontractor sub-grants, and consultants
For ongoing subcontractors and sub recipients described elsewhere in the application, document and item number is listed.

Name of Proposed Sub	Total Cost	Basis of Cost*
Department of Labor and Workforce Development	\$4,000,000.00	Provide training and screening of new-hires and job intakes for weatherization program contractors. If the cost for the provision of training is less than \$4,000,000, the remaining funds will be used to weatherize additional homes.
New Jersey Community Action Association	\$4,000,000.00	NJCAA will provide training and will be responsible for the public information campaign to increase awareness of the Weatherization program. The agency will expend up to \$2,000,000 for the public information campaign and up to \$2,000,000 for training of Weatherization agency staff and contractors. Any funds not expended for that purpose will be returned to the program to weatherize additional units.
Contracts and Subgrants Total	\$8,000,000.00	

*For example, Competitive, Historical, Quote, Catalog

7. **OTHER DIRECT COSTS** - All direct costs not included in above categories

- a. Basis for cost estimates (e.g., vendor quotes, prior purchase of similar items, etc.):

historical data

- b. Other direct costs and justification of need:

General Description	Cost	Justification of Need
Telephone	\$3,096.00	DOE program administration and support
Postage	\$1,500.00	DOE program administration and support
Computer Service	\$5,000.00	provide help desk support to subgrantees using HES/WAP Database
Staff training	\$5,530.00	Doe program Support

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Equipment maintenance	\$2,500.00	DOE program support
NASCSP Dues	\$4,000.00	Attend a DOE supported association
Other Direct Costs Total	\$21,626.00	

8. **INDIRECT COSTS**

- a. Are the indirect cost rates approved by a Federal agency? If so, identify the agency and date of latest rate agreement or audit and provide a copy of the rate agreement.

The indirect cost rate of 10.2% has been approved by the United States Department of Health and Human Services effective 7/01/09. See letter dated 3/31/09 attached.

- b. If the above does not apply, indicate the basis for computation of rates, including the types of benefits to be provided, the rate(s) used, and the cost base for each rate. You may provide the information below or provide the calculations separately.

The name and phone number of the individual responsible for negotiating the State's indirect cost rates.

Name: Cindy McDowell

Phone Number: (609)292-6437

Indirect costs calculations:

Indirect Cost Account	Direct Total	Indirect Rate	Total Indirect
Paul Stridick	\$57,804.00	10.20 %	\$5,896.01
Debra Heinz	\$30,861.00	10.20 %	\$3,147.82
Nicole Burton	\$14,136.00	10.20 %	\$1,441.87
Margo James	\$11,937.00	10.20 %	\$1,217.57
Clarice Sabree	\$173,139.00	10.20 %	\$17,660.18
Brian Penn	\$119,283.00	10.20 %	\$12,166.87
Dow Ellis	\$150,447.00	10.20 %	\$15,345.59
Luis Alicea	\$135,546.00	10.20 %	\$13,825.69
Leonardo Moreno	\$150,447.00	10.20 %	\$15,345.59
Dennis Rashid	\$135,546.00	10.20 %	\$13,825.69
Shirley Curry	\$150,447.00	10.20 %	\$15,345.59
Kieth Jones	\$28,446.00	10.20 %	\$2,901.49
Sharon Coleman	\$19,881.00	10.20 %	\$2,027.86
Roseanne Rizza	\$14,427.00	10.20 %	\$1,471.55
Denise Riccio	\$28,857.00	10.20 %	\$2,943.41
Rita Lesczynski	\$27,099.00	10.20 %	\$2,764.10
Matt Cohen	\$37,611.00	10.20 %	\$3,836.32
Vasanti Shroff	\$12,537.00	10.20 %	\$1,278.77
Patricia McGuire	\$7,218.00	10.20 %	\$736.24
Denise Phelps	\$17,136.00	10.20 %	\$1,747.87
Sarah Seigel	\$28,476.00	10.20 %	\$2,904.55
Helen Maksymow	\$28,476.00	10.20 %	\$2,904.55
Patricia Housley	\$21,654.00	10.20 %	\$2,208.71
Orsola Buddie	\$19,881.00	10.20 %	\$2,027.86
Jackie Halloway	\$19,881.00	10.20 %	\$2,027.86
Indirect Costs Total			\$146,999.61

**Supplemental Schedule #1 - Details of DOE F 4600.4 line 6 of Section B
(Budget Category by Funding Sources)**

Grant number: EE00178

Amendment: A000

Application period: 04/01/2009 - 03/31/2012

SOURCE	Grant Program, Function, or Activity				Total (all columns)
TOTALS					

SOURCE	Grant Program, Function, or Activity				
TOTALS					

U.S. Department of Energy

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WEATHERIZATION ANNUAL FILE WORKSHEET

Expiration Date: 6-30-08

Grant: EE00178

Amendment: 000

State: NJ

Program year: 2009

Budget period: 04/01/2009 - 03/31/2012

II.3 Subgrantees

Grantee	City	Tentative	
		Funding	Units
BAYONNE ECONOMIC OPPORTUNITY FOUNDATION	Bayonne	500,000.00	65
BERGEN COUNTY COMM. ACTION PROG., INC.	Hackensack	5,000,000.00	646
BURLINGTON COUNTY CAP, INC.	Burlington	3,000,000.00	388
CAMDEN COUNTY COUNCIL ON ECONOMIC OPPORTUNITY	Pennsauken	5,500,000.00	711
CAPE HUMAN RESOURCES, INC.	Rio Grande	500,000.00	65
CHECKMATE, INC.	Asbury Park	5,000,000.00	646
DCA - Set Aside Funds for pass through grant and incentive	Trenton	6,993,101.00	1,216
FIRST HOPEWELL MULTI-PURPOSE CENTER	Newark	2,500,000.00	329
LA CASA DE DON PEDRO	Newark	5,000,000.00	646
MERCER COUNTY	Trenton	4,000,000.00	517
MORRIS COUNTY ORG. FOR HISP. AFFAIRS INC.	Dover	2,000,000.00	258
Nanticoke Lenape Tribal Enterprises	Bridgeton	2,000,000.00	264
NJ HOUSING MORTGAGE and FINANCE/ NJHMFA	Trenton	30,000,000.00	3,877
NORTHWEST NJ COMMUNITY ACTION PROGRAM, INC.	Phillipsburg	1,500,000.00	194
OCEAN COMMUNITY ACTION NOW, INC.	Toms River	6,500,000.00	840
PASSAIC COUNTY BRD OF CHOSEN FREEHOLD	Wayne	1,105,000.00	143
PATERSON TASK FORCE FOR COMM. ACT., INC.	Paterson	3,000,000.00	388
PTO. RICAN ORG. FOR COMM. ORG. (PROCEED)	Elizabeth	5,000,000.00	646
PTORRIQUENOS ASOC. FOR COMM. ED. (PACO)	Jersey City	1,900,000.00	246
PUERTO RICAN ACTION BOARD, INC. (PRAB)	New Brunswick	2,000,000.00	258
SOMERSET COMMUNITY ACTION PROGRAM, INC.	Somerset	500,000.00	65
TRI-COUNTY COMM. ACTION PROGRAM, INC.	Bridgeton	6,500,000.00	843
UNITED PASSAIC ORGANIZATION	Passaic	500,000.00	65
URBAN LEAGUE OF MORRIS COUNTY	Morristown	500,000.00	65
TOTALS		100,998,101.00	13,381

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued)

Expiration Date: 6-30-08

Grant: EE00178

Amendment: 000

State: NJ

Program year: 2009

Budget period: 04/01/2009 - 03/31/2012

II.4 WAP Production Schedule

Total Units (excluding reweatherized)	13,381
Units by type (excluding reweatherized):	
Owner-occupied single-family site-built	
Single-family rental site-built	
Multi-family	
Owner-occupied mobile home	
Renter-occupied mobile home	
Shelter	
Units by occupancy:	
Elderly	
Persons with disabilities	
Native American	
Children	
High residential energy user	
Household with a high energy burden	
Other unit types:	
Rewatherized Units	0

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued)

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Average Unit Costs, including Reweathering, Subject to DOE Program Rules		
VEHICLES & EQUIPMENT AVERAGE COST PER DWELLING UNIT (DOE RULES)		
A	Total Vehicles & Equipment (\$5,000 or more) Budget	
B	Total Units Weatherized	13,381
C	Total Units Reweatherized	0
D	Total Dwelling Units to be Weatherized and Reweatherized (B + C)	13,381
E	Average Vehicle & Equipment Acquisition Cost per Unit (A divided by D)	\$0.00
AVERAGE COST PER DWELLING UNIT (DOE RULES)		
F	Total Funds for Program Operations	\$81,869,389.00
G	Total Dwelling Units to be Weatherized and Reweatherized (from line D)	13,381
H	Average Program Operations Cost per Unit (F divided by G)	\$6,118.33
I	Average Vehicle & Equipment Acquisition Cost per Unit (from line E)	\$0.00
J	Total Average Cost per Dwelling (H plus I)	\$6,118.33

II.5 Energy Savings

Method used to calculate energy savings: WAP algorithm ☒ Other (describe below) ☐

Estimated energy savings: 493,182 (MBtu)

Estimated prior year savings: Actual: 41,453

If variance is large, explain:

II.6 Training, Technical Assistance, and Monitoring Activities

1. Activity Title: Training and Technical Assistance:

Training and technical assistance will be provided to weatherization subgrantee staff and contractors. The NJ Community Action Association will provide training for grantee staff on weatherization basics in coordination with training that will be provided by the NJ Department of Labor and Workforce Development and other stakeholders, and will assist in the scheduling of lead safe work practices training.

A series of whole house field trainings have been scheduled as well as a comprehensive annual conference for subgrantee staff. The courses are designed to provide basic training to new hires and advanced training to experienced weatherization staff. Training will also be provided to contractors, including lead safe work practices as required.

2. Activity Type: Programmatic, Technical and Fiscal:

NJ is transitioning to a paperless reporting system for programmatic and fiscal reporting. The Hancock Software is being utilized by subgrantee staff to collect all data required to report production and fiscal data. The database is being enhanced to include the ability to generate demographic and statistical reports including employment statistics.

3. Delivery Method: Training is provided through on-site agency visits by state program monitors, field trainings that include hands on demonstrations and practice, on the job training where new hires are coupled with experienced agency staff, annual conferences that provide a comprehensive overview of programmatic, fiscal, and technical

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued)

Expiration Date: 6-30-08

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issues, and peer training.

4. T/TA Provider: The New Jersey Community Action Association is the coordinator for all agency field trainings and the annual training conference. NJCAA also determines the training needs of the network using surveys and results of conference evaluations. The traditional NJCAA training will be supplemented by training offered through the Department of Labor and Workforce Development.

5. Target Audience: Weatherization program managers, technical and fiscal staff, and weatherization contractors

6. Participating Subg: All subgrantees are required to participate in field trainings and the annual conference. The NJ Department of Labor and Workforce Development will screen and provide training through the One Stop program. Trainees will fill various positions in the Weatherization program.

Comments:

An annual conference for the general staff of local weatherization programs will be held during the 2009 program year. In addition, courses and general information meetings will be developed, focusing on specific job duties, as needed.

New Jersey will provide training to State Monitors and subgrantee field staff on Mold and Moisture problems. The training will ensure that staff can identify mold and provide the client with information on remediation. NJ will also provide subgrantees with a standardized form to be used in the event that Weatherization must be deferred due to serious mold and moisture problems. New Jersey will provide training to subgrantees addressing effective weatherization of mobile homes. Subgrantees will be trained to use the latest version of the MEA Audit. New Jersey will also provide training to subgrantees regarding Client Education. Client Education is a mandatory procedure of New Jersey's Weatherization Program.

II.7 DOE-Funded Leveraging Activities

N/A

II.8 Policy Advisory Council Members (names, groups, agencies)

Wayne Griffith - Exe. Dir. NJCAA / New Jersey Community Action Association	New Jersey Community Action Association
Eric DeGesero, Executive Vice - President / Fuel Merchants Association of New Jersey	Fuel Merchants Association of New Jersey
John Becker / Elizabeth Town Gas	Elizabeth Town Gas
Carol Ryle / Weatherization Manager	Carol Ryle
Gina O'Donnell / Elizabeth Town Gas Co.	Elizabeth Town Gas
Gisel Manzano-Alarcon / Hispanic Institute for Research and development	Gisel Manzano-Alarcon

II.9 State Plan Hearings (send notes, minutes, or transcript to the DOE office)

Hearing Date
05/04/2009

Newspapers that publicized the hearings and the dates that the notice ran.

The Press of Atlantic City 04/22/09

The Times of Trenton 04/22/09

The Courier Post 04/22/09

Burlington County Times 04/23/09

Asbury Park Press 04/22/09

Home News Tribune 04/22/09

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued)

Expiration Date: 6-30-08

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State: NJ

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II.10 Adjustments to On-File Information

1. Updates were made to the duties of staff charged to the grant.
2. Added the funds for monitoring related travel and support to the travel budget line item
3. Updated the number of estimated jobs to be completed
4. Entered required energy savings information
5. Added the percentage of Administrative funds for State and subgrantees
6. Added below the actual percentage of personnel time to be charged

II.11 Miscellaneous

The Public Hearing was held on May 4, 2009 at the NJ Department of Community Affairs , 101 S. Broad St., Trenton NJ in Room 129 at 10 am.

0001

1 STATE OF NEW JERSEY
DEPARTMENT OF COMMUNITY AFFAIRS
2 PUBLIC HEARING ON
WEATHERIZATION ASSISTANCE PROGRAM GRANT

3
4 -----

5

6

7

HELD BEFORE:

8 CLARICE S. SABREE, CHAIRPERSON

ROBERT N. WRIGHT, JR.

9

PAUL G. STRIDICK, AIA
MEMBERS OF THE PUBLIC

10

11

12 HELD AT: 101 South Broad Street, Room 129
Trenton, New Jersey

13

14

HELD ON: Monday, May 4, 2009
10:04 a.m.

15

16

17

REPORTED BY: Timothy R. Miller,
Professional Court Reporter

18

19

20

21

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued) Expiration Date: 6-30-08

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22 CLASS ACT REPORTING AGENCY
Registered Professional Reporters

23
1420 Walnut Street 133 H Gaither Drive
24 Suite 1200 Mt. Laurel, NJ 08054
Philadelphia, PA 19102 (856) 235-5108
25 (215) 928-9760

0002

1 (Whereupon, the proceedings commenced at
2 10:04 a.m.)

3 PROCEEDINGS

4 -----

5 MR. STRIDICK: Good morning, everyone. My
6 name's Paul Stridick, I'm the Director of the Division
7 of Housing and Community Resources here at the
8 Department of Community Affairs, and we're conducting
9 a public hearing today for the purpose of receiving
10 comments on the proposed State Plan, and the Grant
11 Application, through the United States Department of
12 Energy, the ARRA -- the American Recovery and
13 Reinvestment Act Weatherization Assistance Program --
14 for the program years 2009, through 2012.

15 For the record, I know you're all here, but
16 this meeting is being held on Monday, May 4th. The
17 hearing is opening at 10 a.m., which is now, and we're
18 located in conference room 129 at the New Jersey
19 Department of Community Affairs, located at 101 South
20 Broad Street in Trenton, New Jersey. The public
21 hearing is being held pursuant to Title 10. The Title
22 10 Code of the Federal Regulations, and Section 440,
23 14A, of the U.S. Department of Energy's Rules and
24 Regulations for the Weatherization Assistance Program
25 for Low-Income Persons.

0003

1 This public hearing will provide an
2 opportunity for testimony regarding any topic
3 pertaining to the New Jersey State Application, and
4 the plan for the U.S. Department of Energy
5 Weatherization Assistance Program. By the way,
6 there's copies of the Plan on the table as you come
7 in, and there's also a sign up sheet for testimony.
8 Any testimony heard at this hearing must be submitted
9 in writing, and those giving oral testimony are
10 required to submit a written copy of their testimony
11 at the hearing. Written testimony from this hearing
12 will be accepted until 2 p.m., Monday, May 11th, 2009.

13 The reason I'm saying that is that the
14 State has also scheduled an additional public hearing
15 for May 11th -- that's next Monday -- at 1 p.m., in
16 this room, conference room 129, for individuals that
17 did not have the opportunity to testify at this
18 hearing. However, if you're testifying today, either
19 orally or in writing, there's no requirement to appear

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued)

Expiration Date: 6-30-08

Grant: EE00178

Amendment: 000

State: NJ

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Budget period: 04/01/2009 - 03/31/2012

20 at next Monday, the 11th's hearing. Records from both
21 hearings will be submitted, with the plan, to the
22 Department of Energy. As I said before, there are
23 copies of the State Plan and the Grant Application
24 available for your review.

25 The hearing is now open. At this time, I'd
0004

1 like to ask the first -- I'd like to first ask if
2 there are any comments regarding the State Plan, and
3 the General Application. First on the list, we have
4 Albert Kelly. We have a podium over here if you'd
5 like to use that, or you can address it if you speak
6 loud enough; we have a court reporter today taking the
7 transcript of the testimony. Bob Wright here is our
8 timekeeper; we're asking that all comments -- all
9 testimony be limited to about five -- to five minutes
10 per person. Anyone wishing to testify should sign up
11 on the sheet that's provided at the door, which looks
12 like this, (indicating) and there's another one over
13 there, and we'll take the people in the order that
14 they've signed up.

15 As part of housekeeping, we have rest rooms
16 right beyond the elevator going out of this door,
17 (indicating) making a left, and then right after the
18 elevators, making a left into the little alcoves for
19 the men's and the women's room. The hallway a little
20 bit beyond that will take you to a cafeteria if you're
21 wishing a cup of coffee or something to drink;
22 however, when you go past, really, the threshold of
23 this door, if you could just let the guard know where
24 you're going, because we just like to keep an eye on
25 everyone in the building.

0005

1 As for the five-minute testimony, Bob
2 Wright here is our official timekeeper for this
3 morning. At four minutes and 30 seconds, he'll show
4 you yellow --

5 MR. WRIGHT: (Indicating.)

6 MR. STRIDICK: -- just like that. And when
7 you've reached five minutes -- not like I've ever gone
8 through a red light, but we have a red light here, so
9 -- and Al Kelly from Tri-County is our first. Mr.
10 Kelly?

11 MR. KELLY: Yes, thank you, Mr. Stridick.
12 I submitted a copy of my testimony, and also, a letter
13 from one of my board members from Tri-County Community
14 Action Partnership, and also, I would like to
15 introduce my board President -- who's also here -- Mr.
16 Honorable John Washington, who's the Mayor of Penns
17 Grove, New Jersey.

18 "As President of the Community Action --
19 Community -- New Jersey Community Action Association,
20 I stand before you and share the success of our

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued)

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21 network in making New Jersey one of the leading states
22 in the national weatherization network. From the
23 times of the 1970s -- in which weatherization was
24 implemented on a shoestring -- to now, with over \$5
25 billion nationally, and over \$118 million statewide to
0006

1 serve the public, we are proud of the work that has
2 been done, and the work that has yet to be completed.

3 "We believe that this network of over 22
4 agencies, from north to south, representing thousands
5 of low-income individuals, has been effective and
6 efficient in confronting the growing income gap that
7 has forced many residents to spend more and more of
8 their incomes on the essentials of life, and having to
9 choose, in some cases, between rent, health needs,
10 utilities, and feeding their families. The network
11 has been able to weatherize approximately 1,235 units
12 over the last calendar year, at approximately \$2,966
13 per house; that is much lower than many entities due
14 to our combined history, and work experience of our
15 staff.

16 "Many of our agencies have staff that have
17 literally grown with the program, from the days of
18 which we did doors and windows, to a now more complex,
19 diagnostic approach of today. We have been able to
20 accomplish this cost savings, also, because our
21 programs do not charge the customers for the testing
22 used to determine their energy needs. We have been
23 able to save because our networks do complete and
24 accurate diagnostics in one trip, as compared to two
25 or three trips by other providers. We have been able
0007

1 to help, because we are the only entity that is
2 eligible to work with homes that are powered by gas,
3 electric, and deliverable fuel.

4 "The stimulus money has created an
5 abundance of companies that are now in the business of
6 weatherizing as an add on to their existing business.
7 Though I can understand a need to survive, I cannot
8 agree that their need for profit should come at the
9 expense of those who have been doing this work for
10 years and years. We have a longstanding training
11 mechanism in place, and are ready to expand, given the
12 approval of our State partners. Even now, we have
13 several trainings scheduled for current -- and
14 hopefully, future -- employees, in the weatherization
15 network.

16 "Lastly; therefore, we ask that the State
17 of New Jersey continue and enhance the State Plan by
18 granting the network full funding from the national
19 stimulus budget." Thank you.

20 MR. STRIDICK: Okay.

21 The next speaker -- testifier is Wayne

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued) Expiration Date: 6-30-08

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22 Griffith from NJCAA.

23 MR. GRIFFITH: Good morning. My name's

24 Wayne Griffith, New Jersey Community Action

25 Association. It gives me a great amount of pleasure

0008

1 to make a few remarks relating to the State Plan.

2 First area of remarks -- within a five-minute

3 timeframe -- is nationally, and the second is

4 statewide.

5 First, nationally; I'd like to dispel the

6 myth of our Association's network of Community Action

7 Agencies not being able to adequately spend their

8 monies to provide a necessary service to low-income

9 persons in New Jersey. We are on the cutting edge

10 nationally as a network of persons performing this

11 work, to the point where New Jersey is considered one

12 of three states that is poised to do an adequate job

13 in spending the monies, and meeting the needs of

14 low-income people; it has been documented not only in

15 national newspapers, but likewise, through

16 conversations and documentations with the State --

17 with the Federal Department of Energy.

18 Even to that point, they have asked us to

19 work with them relating to a training facility

20 regionally in New Jersey, or its surrounding areas.

21 So those persons who may feel that we're not poised to

22 perform this work, that's completely a myth, and we

23 are well able, and have been doing this for a number

24 of decades; providing a great service to low-income

25 populations of New Jersey.

0009

1 In the area of New Jersey, we have decades

2 of service; we have trained personnel; we have persons

3 that have been with us for many years working within

4 our agencies; we have performed training with our

5 staff; we are looking to expand training, also, within

6 New Jersey. As I mentioned, DOE; they're interested

7 in working with us on that effort. We have been doing

8 this for a number of years, as I stated. We currently

9 have three training sessions going on as we speak. So

10 we have been doing this for a number of years; we are

11 currently doing this; we have certified instructors;

12 and we have, also, weatherized a number of units

13 throughout those years.

14 Another thing that is very interesting

15 is -- within the opportunity of these funds, is trying

16 to expand employment as relates to minority

17 contractors. We do know the President's interested in

18 providing jobs; these monies should be used to

19 increase the number of jobs within New Jersey, and

20 we're looking to do that by working with our minority

21 contractors to improve their workforce, their bottom

22 line, and move in that direction.

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WEATHERIZATION ANNUAL FILE WORKSHEET (continued) Expiration Date: 6-30-08

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23 We're in full support of the funding
24 mentioned in the State Plan, as relates to training in
25 our Public Information Program. We performed a very
0010

1 successful Public Information Program last year,
2 spearheaded by Ocean, Inc., Ted Gooding, and others
3 that are part of our network. So we believe it's a
4 good step -- a forward step in the right direction,
5 and doing that.

6 We do have some concern as relates to some
7 funding going to HMFA; we do believe that we are able
8 to perform those tasks. We understand politically the
9 revocations of decisions that are being made at that
10 level, but we do want to note for the record that we
11 believe those funds could be better directed into our
12 network to meet those needs, also. We understand
13 they're doing a great job in other areas of housing,
14 but likewise, we're doing a great job in what we've
15 been doing over the last decades of years.

16 Those are my remarks, and we do have
17 letters of support from various legislators; Senator
18 Menendez, and also, the Black Ministers' Council, and
19 also, the Black Issues Convention, and we'll be
20 continually working with you as a partner. We believe
21 transparency's very important as we move together in a
22 partnership, and we want to make sure that the record
23 states just that. Thank you very much.

24 MR. STRIDICK: Thank you.

25 Next, we have Patricia Beh from -- excuse

0011

1 me if I'm mispronouncing it -- from Check-Mate. And
2 also, for those that are in the back, we have some
3 seats up here in the front if you'd like to filter up.

4 MS. BEH: Hi, I'm here to give testimony.
5 My name is Patricia Beh from Freehold. I'm here to
6 give testimony.

7 I applied for the Weatherization Energy
8 Assistance Program while I was unemployed. I was out
9 of work for over eight months, exhausted all financial
10 resources, and Catholic Charities does not support
11 Monmouth County; they had referred me to Check-mate,
12 and I did apply for assistance, and I did qualify, and
13 if it wasn't for Check-Mate, I don't know where I
14 would be. It was a very cold winter, and I had oil --
15 home heating oil in my house, and I have a very old
16 house, over 100 years old.

17 I wrote this letter to Mr. Martin from
18 Check-Mate, which I would like to read. It's dated
19 January 15th, to Mr. Martin of Check-Mate: "I am
20 writing to thank you from the bottom of my heart for
21 all the support and assistance you and your team has
22 provided to me during this time of need and personal
23 crisis that I have encountered. You have such a

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24 wonderful team of loyal and dedicated workers that I

25 would like to acknowledge for all their support and
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1 constant diligence throughout the weatherization

2 process of my home, which is about 100 years old.

3 "Each one has given me such hope, and I'd

4 like to commend them for all the wonderful -- for

5 being such wonderful angels. Ms. Carmen was so

6 helpful, and brought such a positive, cheerful note of

7 hope to my application process, and guided me through

8 to the first phases of the weatherization process.

9 Mr. Gary and his assistant, Kyle, were so very

10 knowledgeable of this old house with his inspection of

11 what needed to be done to improve the efficiency of

12 this old, drafty, old house, as well as Mr. Greg, with

13 his followup inspections and daily oversights.

14 "Mr. Cleveland Stenart, (phonetically) with

15 his swift response to acknowledge the needs of this

16 old house, and his constant and diligent followup with

17 the start of the project, and during the process,

18 informing me of what was to be done. And my in-house

19 angels, Miguel, Jimmy, Dave, and José, Jr., all

20 weathered all the elements, and performed such tedious

21 tasks in all they did in insulating my attic, crawl

22 spaces, heating ducts, water heater, and all the other

23 many things they did that I'm not even aware of, to

24 ensure the utmost results; to provide maximum

25 efficiency of warmth.

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1 "Their teamwork, professionalism, skills,

2 and knowledge at what -- of what needed to be done are

3 unsurpassed. I would like to commend all my angels

4 for all their support and assistance. I feel so

5 blessed to have had a team come to my aid and rescue.

6 I wish there was something I could do to show how

7 grateful I am; if there is, please let me know. I

8 will keep all in my prayers for their continued

9 success and happiness." And that was written January

10 15th; put in the mail on the 16th.

11 This letter is dated January 20th, again,

12 to Mr. Martin: "Once again, thank you so much for all

13 your support and assistance when I lost the heat in my

14 house on Saturday, January 16th. It was such a

15 bitterly cold day; way below freezing with frigid

16 temps, and my home heating fuel company, Petro, had

17 experienced an abundance of service calls for all the

18 same 'no heat' complaint. Fortunately, when they

19 arrived on Sunday, the problem was fixed pretty

20 quickly. The technician explained to me that crystals

21 had formed in the outside line feeding into my house,

22 and the buildup had caused a blockage; therefore, no

23 heat.

24 "I am submitting the invoice in the amount

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25 of \$102 for payment, which I was instructed to do when
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1 I called when I lost my heat." Petro Sales had
2 presented the following day an estimate to replace the
3 furnace which was causing the problem, as well as
4 another contractor, which is referenced in this
5 letter. And I close in saying, "Please know that I am
6 so very grateful. Words cannot do justice for all the
7 gratitude and appreciation I have for all the help and
8 support that you and your team have provided to me
9 during this very trying personal chapter of my life.
10 I keep praying for positive things to happen; please
11 know that you are in my prayers. Sincerely, Patricia
12 Beh."

13 And these I will present to you, and I just
14 want to thank Check-Mate for all their help and
15 assistance, and without them, like I said, I don't
16 know where I'd be. I finally did get a job, and I'm
17 grateful for that, but during that time, I just -- I
18 know what they did for me, and I know they're helping
19 other people. So I just wanted to give testimony, and
20 thank you.

21 MR. STRIDICK: Thank you. Okay.

22 Next up is Vivian Cox-Fraser from the Urban
23 League of Essex County.

24 MR. WRIGHT: Ms. Cox, before you start,
25 just for anybody that came in late, there's a sign-in
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1 sheet over there by the door; there's also a sheet to
2 sign up for anyone who wishes to give testimony;
3 there's also a wire bin right behind that for any of
4 the written testimony for people to put in there.
5 Thank you.

6 MS. COX-FRASER: Good morning. I'm Vivian
7 Cox-Fraser, President of the Urban League of Essex
8 County, and I'm pleased to give this summarized
9 testimony; I do have a written statement.

10 "I've been reflecting on this Stimulus
11 Package for some time, and I've been having difficulty
12 determining what economic stimulus it will provide to
13 the poor, and the community that we serve at the Urban
14 League. The Stimulus Package has funds for lots of
15 things, but in terms of reducing the economic wealth
16 gap, or increasing the ability of the poor --
17 particularly, the urban poor -- to improve their
18 economic futures, I believe the plan misses the mark.

19 "Most of the funds that are being released
20 in the stimulus packages are funds that will stimulate
21 a very circumscribed element of the economy; it might
22 put more funds in the hands of the poor, but the funds
23 are being provided with the very hope that the poor
24 will spend. Funds that are available for
25 infrastructure are going to the contractors that are

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1 already certified and pre-qualified. Whether it's job
2 training, highway construction, or other
3 infrastructure projects, the projects that are being
4 pushed at the state level are public works jobs. This
5 means that those who will get the work will be the
6 same folks that already get the construction work;
7 primarily, the unions.
8 "The racial disparity in granting of state
9 and county contracts has been documented and
10 researched in New Jersey. In fact, Governor Corzine
11 has recognized this fact when he established the
12 Supplier Diversity Office in July of 2008. A number
13 of studies have confirmed what we already know;
14 minority firms -- particularly African American firms
15 -- were not getting their share of contracts prior to
16 the stimulus. The stimulus does not look like it will
17 change that; in fact, it may make it worse, because we
18 know that minority firms hire minority workers, and
19 that African American firms are more likely to hire
20 African American workers. We know that the firms that
21 will be awarded these contracts will not be
22 significantly stimulating African American employment.
23 "In New Jersey, many of the projects slated
24 appear to be public construction projects; schools,
25 roads, bridges, etcetera. Firms that already have

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1 capacity or certification will be the ones that can
2 can take advantage of stimulus funds. If the firms
3 are not already DOT certified, they won't be getting
4 transportation and highway funds. Further, since the
5 jobs will be public works jobs -- as I indicated --
6 they will primarily be going to unions. So the folks
7 that have already been locked out of the job market
8 won't be working on those jobs.
9 "Further, I serve on our Local Workforce
10 Investment Board, and there's a big concern about
11 recovering funds, and ensuring that we present the
12 best numbers, so to speak. This translates in placing
13 the most employable people primarily in training
14 programs, and using funds to help those most easily
15 helped. I think there will be significant crowding
16 down at the bottom not just for jobs, but also for
17 training opportunities. Some of the funds will go to
18 local municipalities as well. We need to ensure that
19 these projects really help poor neighborhoods.
20 "What sort of development and economic
21 stimulus should be directed at really making our
22 neighborhoods more livable, and making sure the
23 economic stimulus actually helps the poor? Not just
24 giving more heating assistance, or putting more funds
25 in their checks just so we can go out and spend it.

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1 What specific policy recommendations should be done at
 2 the State to ensure that the economic foundation of
 3 our communities are strengthened? That African
 4 American firms can be become stronger so they can hire
 5 more people so we can increase entrepreneurship in our
 6 community through micro-loans, and other initiatives.
 7 And how do we ensure that the same people that are
 8 engaged in predatory lending are not the same ones now
 9 coming into our neighborhoods and buying up
 10 properties? Good intentions alone do not insure
 11 fairness.

12 "The Weatherization Program is an area in
 13 the Stimulus Package that can be used to stimulate
 14 economic activity in poor communities not only by
 15 providing heating assistance and weatherizations to
 16 sub -- to low-income home owners, or through improving
 17 energy efficiency of properties where low-income
 18 renters live; these funds could be used to provide
 19 real economic opportunities to individuals who are
 20 undereducated and underemployed, as well as providing
 21 small business opportunities, micro-business
 22 formations, stimulating entrepreneurship, and
 23 improving abandoned and vacant property in communities
 24 with high concentrations of poverty.

25 "In order to maximize the impact of the
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1 stimulus funds that are coming into the State, we need
 2 to coordinate and integrate our approach to ensure
 3 that the funds provide the most stimulative effect to
 4 those who most need it. I am urging that DCA take the
 5 lead for more integration and coordination of the use
 6 of funds between State agencies to multiply their
 7 impact. Funds for small business assistance, HUD,
 8 social service, block grants, job training,
 9 weatherization, education, can be combined to create
 10 programs that educate our poor residents, provide
 11 green jobs, and improve our neighborhoods to multiply
 12 the impact of the stimulus, and to provide a
 13 foundation for long-term sustainability in communities
 14 that desperately need more than a slingshot approach.

15 "Unfortunately, the very rapid nature of
 16 the stimulus, and the emphasis on reporting,
 17 encourages agencies to take" --

18 MR. WRIGHT: Can you just wrap up, please.

19 MS. COX-FRASER: -- "the easiest approach;
 20 to direct funds to those agencies that have always
 21 been getting funding; to contractors that have always
 22 gotten contracts; to buy from vendors who are already
 23 supplied; and to employ those who are already -- or
 24 most recently -- employed. The current approach in
 25 the State will have a drop in the bucket effect in
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1 specific economic demographics of the State."

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2 MR. WRIGHT: Ms. Cox --
3 MS. COX-FRASER: "The stimulus has the
4 unfortunate potential" --
5 MR. WRIGHT: Ms. Cox, please wrap up.
6 MS. COX: I'm wrapping up. "The stimulus
7 has the unfortunate potential of not only stimulating
8 our -- of not stimulating our communities; it has the
9 potential to further increase an already cavernous
10 wealth and income gap. Respectfully submitted, Vivian
11 Cox-Fraser." Thank you.
12 MR. STRIDICK: Thank you very much.
13 MS. SABREE: Excuse me, Paul, I don't think
14 everyone knows why I'm here; you didn't mention --
15 MR. STRIDICK: Oh, I'm sorry. Just to
16 remind everybody, we have a sign-in sheet, and we'll
17 be taking the speakers in the order that they sign up.
18 I was also -- I neglected to introduce -- Clarice
19 Sabree is the Supervisor of our -- I always get this
20 wrong -- the Office of Low-Income Energy Conservation
21 here at the Division of Housing and Community
22 Resources at the DCA.
23 Next on the agenda, we have Kristi Izzo
24 from the Board of Public Utilities. Thank you.
25 MS. IZZO: Good morning. My name is Kristi
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1 Izzo from the Board of Public Utilities, and one of my
2 duties as Secretary of the board is to be in charge of
3 the Universal Service Fund Program, and the board is
4 very fortunate to partner with DCA, and with the
5 community-based organizations in this program.
6 This past year, there's been \$248 million
7 distributed for low-income energy assistance through
8 the program, and we appreciate the opportunity to work
9 with DCA in this effort, and through the
10 weatherization funding -- stimulus funding, as well.
11 I have one suggestion for you, and that is, when we
12 joined the LIHEAP and the USF programs, we created a
13 joint application, and a joint database, to help
14 applicants make the process easier for both of those
15 programs, and be screened for both of them. This
16 information gives you a ready pool of applicants who
17 have been pre-screened, that you can now use for
18 purposes of this weatherization stimulus money.
19 So I would just encourage that you use
20 folks who are on the USF Program as those you will be
21 approaching for at least -- or at least part of the
22 pool that you will be approaching for the use of the
23 weatherization stimulus money. In this way, you will
24 help these low-income households -- who are 175
25 percent at poverty and below -- be -- help reduce
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1 their energy burden, and in that process, hopefully we
2 can reduce some of the costs to the USF Program, and

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3 all the ratepayers of the State, as well.

4 Thank you for the opportunity to comment.

5 MR. STRIDICK: Next on the agenda is Mario

6 Vargas from PRAB.

7 MR. VARGAS: Yes, my name is Mario Vargas,

8 and I'm the Executive Director of the Puerto Rican

9 Action Board, and these are the comments that I would

10 like to share for the record.

11 "Please accept the Puerto Rican Action

12 Board's comments on why it's crucial that the

13 Weatherization Assistance Program funds under the

14 American Recovery and Reinvestment Act be administered

15 and provided to DCA's current weatherization agencies.

16 Current weatherization agencies have extensive

17 experience in providing service through a

18 community-based approach, which has garnered the

19 confidence and trust of the target population.

20 "At present, weatherization agencies that

21 utilize a crew system and local contractors are

22 employing individuals from the immediate community,

23 which meets one of the primary tenets of the American

24 Recovery and Reinvestment Act, that of which -- that

25 which is creating jobs. In addition, the network of

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1 agencies has the ability to provide on-the-job

2 training, augmented by the New Jersey Community Action

3 Association training curriculum.

4 "Furthermore, adding or involving entities

5 unfamiliar with the target population or

6 weatherization work will encumber -- not help -- the

7 timeline set to expend the set funds. Thanking you

8 you in advance for your consideration."

9 MR. STRIDICK: Thank you.

10 Next on the list is Rich Cunningham,

11 Laborers 55.

12 MR. CUNNINGHAM: Good morning, everyone.

13 "My name is Rich Cunningham, I'm the

14 Business Manager of Laborers 55; a newly chartered

15 local union by the Laborers International Union of

16 North America. Laborers 55 was chartered to be the

17 preferred labor force for emerging industries like

18 green constructio and energy conservation, as well as

19 raising the standards in older, underserved industries

20 like residential construction.

21 "In January of this year, Laborers 55

22 launched an energy efficiency pilot program with the

23 City of Newark that has garnered international acclaim

24 and the attention of an impressed White House. A

25 detailed description of the program is attached with

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1 the written testimony. As a union that represents

2 construction workers, we are very interested in how

3 public policy decisions shape industry standards. In

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- 4 addition to maintaining the high degree of integrity
5 in training our membership, it is our view that the
6 current system for providing energy efficiency
7 services to low-income residents does not sufficiently
8 serve workers or consumers. Evidence indicates the
9 job quality for weatherization workers is poor, and
10 career options are limited. Local 55 intends to
11 change that stigma by implementing a training program
12 to prepare members to meet the weatherization
13 challenge.
14 "In addition to providing our members with
15 the curriculum and certifications needed, our goal is
16 to recruit members from within the same neighborhoods
17 that they will be working in, and not to repeat the
18 same empty promises that are often given to residents
19 living in low-income areas that are experiencing high
20 levels of unemployment. The Recovery Act takes an
21 initial step towards establishing labor standards in
22 the residential energy efficiency market by mandating
23 that jobs funded through the Recovery Act pay
24 prevailing wages.
25 "The State should take additional steps to
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1 ensure that the Weatherization Assistance Program does
2 not reward low-road employers, or support the creation
3 of a two-tier workforce. Our recommendations